The Dressage Foundation FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT For the year ended December 31, 2024

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of The Dressage Foundation

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of The Dressage Foundation (the Foundation, which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, functional expenses and statements of cash flows, for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of The Dressage Foundation as of December 31, 2024, the changes in its net assets, and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.



In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of grants and awards on page 20 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements.

The information has been subject to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Hayes & Associates, L.L.C.

Hayes & Associates, LLC

Omaha, Nebraska

June 5, 2025

The Dressage Foundation STATEMENT OF FINANCIAL POSITION December 31, 2024

ASSETS

CURRENT ASSETS	
Cash and cash equivalents	\$ 99,608
Unconditional promises to give	153,348
Prepaid expenses	2,378
Investments	7,071,061
TOTAL CURRENT ASSETS	 7,326,395
NON-CURRENT ASSETS	
Property and equipment, net of accumulated depreciation of \$89,754	117,340
TOTAL NON-CURRENT ASSETS	 117,340
TOTAL ASSETS	\$ 7,443,735
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES	
Accounts payable	\$ 2,632
Grants payable	220,877
Payroll taxes payable	 2,160
TOTAL CURRENT LIABILITIES	 225,669
NET ASSETS	
Without donor restrictions	1,597,075
With donor restrictions	 5,620,991
TOTAL NET ASSETS	 7,218,066
TOTAL LIABILITIES AND NET ASSETS	\$ 7,443,735

The Dressage Foundation STATEMENT OF ACTIVITIES For the year ended December 31, 2024

	Without Donor Restrictions		With Donor Restrictions		 Total
REVENUES AND SUPPORT					
General donations	\$	277,980	\$	254,820	\$ 532,800
Contributed non-financial assets - goods and services		39,538		-	39,538
Net investment income		385,670		488,119	873,789
Net assets released from restrictions		325,610		(325,610)	-
TOTAL REVENUE AND SUPPORT		1,028,798		417,329	1,446,127
EXPENSES					
Program services		595,781		-	595,781
Management and general		139,630		-	139,630
Fundraising		129,820		-	129,820
TOTAL EXPENSES		865,231		-	865,231
CHANGE IN NET ASSETS		163,567		417,329	580,896
NET ASSETS, BEGINNING OF YEAR		1,433,508		5,203,662	6,637,170
NET ASSETS, END OF YEAR	\$	1,597,075	\$	5,620,991	\$ 7,218,066

The Dressage Foundation STATEMENT OF FUNCTIONAL EXPENSES For the year ended December 31, 2024

		Program	Management		
	_	Services	& General	ndraising	 Total
Grants and awards	\$	383,944	\$ -	\$ -	\$ 383,944
Salaries and wages		151,600	21,657	43,314	216,571
Payroll tax expense		11,597	1,657	3,314	16,568
Employee benefits		5,829	833	1,665	8,327
Accounting		-	35,262	-	35,262
Artwork and design		1,221	-	602	1,823
Awards - general		646	-	-	646
Bank charges		_	3,174	-	3,174
Benefit class awards		374	-	-	374
Campaign		=	-	2,794	2,794
Computer services		2,158	4,317	2,158	8,633
Conferences, conventions, and meetings		-	100	-	100
Condo fees		5,048	631	631	6,310
Consulting services and fees		-	43,653	14,551	58,204
Depreciation		4,429	554	554	5,537
Dues and subscriptions		559	573	338	1,470
Fundraising expenses		-	-	2,720	2,720
Insurance		4,883	611	610	6,104
Legal expense		4,501	2,251	8,253	15,005
Meetings - TDF		_	6,691	-	6,691
Meetings - USDF		-	5,251	-	5,251
Meetings - general		-	10,541	-	10,541
Miscellaneous		158	19	20	197
Non-financial assets - goods and services		_	-	39,538	39,538
Postage and freight		3,400	1,345	2,336	7,081
Printing and publications		8,869	-	5,913	14,782
Promotions		2,500	-	-	2,500
Supplies		480	61	61	602
Repairs and maintenance - building		72	9	9	90
Taxes		8	1	1	10
Telephone expense		2,940	368	367	3,675
Utilities		565	71	71	707
Total expense	\$	595,781	\$ 139,630	\$ 129,820	\$ 865,231

The Dressage Foundation STATEMENT OF CASH FLOWS For the year ended December 31, 2024

CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$	580,896
Adjustments to reconcile change in net assets to net cash		
provided by operating activities:		
Depreciation expense		5,537
Realized and unrealized (gain)/loss on investments		(637,071)
Change in promises to give		100,791
Change in prepaid expenses		342
Change in accounts payable		2,632
Change in grants payable		133,169
Change in payroll taxes payable		(6,300)
NET CASH PROVIDED BY OPERATING ACTIVITIES		179,996
CASH FLOWS FROM INVESTING ACTIVITIES: Adjustments to reconcile change in net assets to net cash used in investing activities: Proceeds from sales of investments		570,975
Purchases of investments		(728,013)
NET CASH USED IN INVESTING ACTIVITIES	-	(157,038)
THE CHAIN OSED IN INVESTING METIVITIES	-	(137,030)
NET CHANGE IN CASH		22,958
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		76,650
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	99,608

NOTE A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the significant accounting policies of The Dressage Foundation.

1. Nature of the Foundation

The Dressage Foundation, (the Foundation), was formed in 1989. The Foundation promotes excellence in dressage and growth in affiliated Foundations and is dedicated to the advancement and support of classical dressage. The Foundation is supported by contributions from individuals, corporations, and other organizations.

2. <u>Basis of Accounting</u>

The accompanying financial statements of the Foundation have been prepared on the accrual basis of accounting and accordingly, revenues are recognized when earned rather than when received, and expenses are recognized when the obligation is incurred rather than when the cash is disbursed. The financial statements conform to accounting principles generally accepted in the United States of America as applicable to not-for-profit organizations.

3. Basis of Presentation

The Foundation reports information regarding its assets, liabilities, net assets, revenues and expenses based on the existence or absence of donor-imposed restrictions. This is accomplished by classification of net assets into two classes: without donor restrictions and with donor restrictions. Descriptions of the two net asset categories and the types of transactions affecting each category follow:

- Without Donor Restrictions Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an endowment.
- With Donor Restrictions Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

NOTE A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

4. <u>Cash and Cash Equivalents</u>

The Foundation defines its cash and cash equivalents to include only cash on hand and demand deposits with original maturities of three months or less.

5. <u>Investments</u>

The Foundation accounts for its investments in accordance with the FASB Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures. Pursuant to FASB ASC 820, investments in equity securities with readily determinable fair values and all debt securities are measured at fair value. Unrealized gains and losses are reported in the statement of activities as investment income net of related fees. Dividends and interest are recognized as earned. Donated securities are recorded as contributions equal to the fair market value at the date of the gift.

6. Property and Equipment

Property and equipment are carried at cost, if purchased and at fair market value at the date of contribution, if received by donation, less accumulated depreciation. Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated useful lives computed primarily on the straight-line method. Property and equipment are depreciated over estimated useful lives from 5 to 39 years.

7. Revenue Recognition

Contributions are recognized when a donor makes a promise to give that is, in substance, unconditional. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met. The Foundation has not received any conditional contributions.

8. <u>Contributed Non-financial Assets – Goods and Services</u>

The Foundation was provided donated goods and services that were recorded at their estimated fair value at the date of donation. For the year ended December 31, 2024, the Foundation used the contributed non-financial assets under the General, Century Club, and Western Dressage Fund programs. See more details in Note. J.

NOTE A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

9. <u>Functional Expenses</u>

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function and are allocated on a reasonable basis that is consistently applied. These expenses are allocated on the basis of estimates of time and effort.

10. <u>Income Taxes</u>

The Foundation is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code. As such, income earned in the performance of its exempt purpose is not subject to income tax. Any income earned through unrelated business activities is subject to income tax at normal corporate rates. For the year ended December 31, 2024, the Foundation had no tax liability on unrelated business activity. The Foundation believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements.

The Foundation's federal Returns of Foundation Exempt from Income Tax (Form 990) for December 31, 2023, 2022, and 2021 are subject to examination by the IRS, generally for three years after they were filed.

11. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE B. CASH AND CREDIT RISK

The Foundation maintains its cash in bank deposit accounts, which, at times, may exceed federally insured limits. Accounts at each institution are insured by the Federal Deposit Insurance Corporation (FDIC insured) up to \$250,000. The Organization has not experienced any loss in such accounts. As of December 31, 2024, the Foundation's bank balance amount was fully insured by the FDIC limit.

The Financial assets held by the organization that are subject to the guidance in FASB ASC 326 are *cash and cash equivalents*.

NOTE B. CASH AND CREDIT RISK – CONTINUED

• <u>Cash and cash equivalents</u> – The Foundation considers all unrestricted highly liquid investments with a maturity of three months or less to be cash equivalents. Cash and cash equivalents are measured at amortized cost, thus included in the scope of ASC 326, however, management has not historically experienced any losses on such accounts, and is not aware of current events or scenarios that would lead management to believe an expected credit loss is likely, and also does not have any information that would provide for a reasonable or supportable forecast of expected credit loss and therefore believes these financial assets have a current expected credit loss of zero.

Assets not subject to the guidance in FASB ASC 326 are Investments and Contributions Receivable.

- <u>Investments</u> Investments in marketable securities, including equity and debt securities, with readily determinable fair values are reported at their fair values in the statement of financial position. Changes in the fair value of marketable securities on the undesignated accounts are reported in net earnings. As these assets are valued at fair value, they do not meet the definition of a financial asset under ASC 326.
- <u>Contributions receivable</u> Measured at the present value of future cash flows and therefore do not meet the definition of a financial asset under ASC 326.

NOTE C. UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give consist of donor pledges due in the following periods:

2025	\$ 103,348
2026	25,000
2027	 25,000
	\$ 153,348

NOTE D. PROPERTY AND EQUIPMENT

Property and equipment for the year ended December 31, 2024 consist of:

Buildings	\$ 181,843
Furniture and fixtures	11,567
Office equipment	13,684
	207,094
Less accumulated depreciation	 (89,754)
	\$ 117,340

NOTE E. INVESTMENTS

Investments for the year ended December 31, 2024 consists of:

	Cost	Market
Cash and cash equivalents Certificates of deposit Marketable securities	\$ 569,758 1,384,535 1,872,646	\$ 569,758 1,388,368 5,112,935
	\$3,826,939	\$7,071,061

NOTE F. FAIR VALUE MEASUREMENTS

The Foundation reports its fair value measures using a three-level hierarchy that prioritizes the inputs used to measure fair value. This hierarchy, established by GAAP, requires that entities maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used to measure fair value are as follows:

Level 1: Quoted prices for identical assets or liabilities in active markets to which the Foundation has access at the measurement date.

Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets in markets that are not active;

NOTE F. FAIR VALUE MEASUREMENTS – CONTINUED

- observable inputs other than quoted prices for the asset-liability (for example, interest rates and yield curves); and
- inputs derived principally from, or corroborated by, observable market data by correlation or by other means.

Level 3: Unobservable inputs for the asset or liability. Unobservable inputs should be used to measure the fair market value to the extent that observable inputs are not available.

When available, the Foundation measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. The primary use of fair value measures in the Foundation's financial statements is the recurring measurement of investments.

Following is a description of the valuation methodologies used for assets and liabilities measured at fair value. There have been no changes in methodologies used during the year ended December 31, 2024.

Certificates of deposit: Valued using independent pricing models and based on interest rates.

U.S. Government and agency obligations: Valued using independent pricing models and based on interest rates.

Common stock and foreign equities: Valued at the closing price reported on the active market on which the individual securities are traded.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

NOTE F. FAIR VALUE MEASUREMENTS - CONTINUED

The following table sets forth the balances of assets and liabilities measured at fair value on a recurring basis as of December 31, 2024.

			Quo	ted Prices in	S	Significant		
			Act	tive Markets		Other	Sign	ificant
			fc	or Identical	C	Observable	Unobs	servable
	Fair Value		Assets (Level 1) In		Assets (Level 1) Inputs (Level		Inputs	(Level 3)
Investments:								
Certificates of deposit	\$	49,567	\$	-	\$	49,567	\$	-
Fixed income securities	1,	388,369		-		1,388,369		-
Equity securities								
Common stocks	4,	589,908		4,589,908		-		-
Foreign equities	;	523,028		523,028		-		-
Total investments	\$6,	550,872	\$	5,112,936	\$	1,437,936	\$	_

NOTE G. NET ASSETS

Designated and restricted net assets for the year ended December 31, 2024 consists of the following:

Without donor restrictions	
Undesignated	\$ 221,476
Board designated for operating reserve	1,375,599
	\$ 1,597,075
Purpose restrictions:	
Endowment appropriation	\$ 19,157
Scholarships, education, and support	5,510,881
Perpetual restrictions:	
Permanent endowment	90,953
	\$ 5,620,991

NOTE H. NET ASSETS RELEASED FROM DONOR RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the time or purpose restriction. Net assets released from donor restriction in the year ended December 31, 2024, were as follows:

Grants and awards \$325,610

NOTE I. ENDOWMENTS

The Foundation's governing body has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring preservation of the fair value of the original gift as of the gift date of the endowment funds with donor restrictions absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions the original value of gifts donated to the permanent endowment and accumulations to the permanent endowment made in accordance with the understanding of donor directions. The remaining portion of the donor-restricted endowment fund is classified as held with donor restrictions until these amounts are appropriated for expenditure by the Foundation in a manner consistent with the standards of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate endowment funds with donor restrictions:

- (1) The duration and preservation of the fund
- (2) The purposes of the Foundation and the endowment fund with donor restrictions
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Foundation
- (7) The investment policies of the Foundation

The Foundation's endowment consists of an individual donor-restricted fund established to fund grants for educational events to benefit members of the dressage community. Its endowment includes both donor-restricted funds and funds designated by the Board of Directors to function as endowments. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

NOTE I. ENDOWMENTS – CONTINUED

Changes in endowment net assets for the year ended December 31, 2024:

	 out Donor trictions	ith Donor strictions	Total
Balance January 1, 2024	\$ -	\$ 65,110	\$ 65,110
Investment return	-	9,022	9,022
Contributions	-	20,000	20,000
Amounts appropriated for expenditure	 	 (3,179)	 (3,179)
Balance December 31, 2024	\$ 	\$ 90,953	\$ 90,953

NOTE J. CONTRIBUTED NON-FINANCIAL ASSETS – GOODS AND SERVICES

For the year ended December 31, 2024, contributed nonfinancial assets did not have donor-imposed restrictions. Contributed donations were related to the General, Century Club, and Western Dressage Fund programs. Contributed nonfinancial assets recognized as revenue within the statement of activities consist of the following:

Fundraising items	\$ 39,538
	\$ 39,538

NOTE K. RETIREMENT PLAN

The Foundation maintains SIMPLE IRA accounts for all eligible employees, whereby employees elect to make voluntary contributions pursuant to a salary reduction agreement. It is available to all employees who have met the service requirements. The Foundation contributes 3% of gross wages to the participating employees' accounts. The Foundation's contributions amounted to \$8,327 in 2024.

NOTE L. LIQUIDITY AND AVAILABILITY

As part of the Foundation's liquidity management, its policy is to structure its financial assets to be available as its general expenditures and other obligations come due. In addition, the Foundation invests cash in excess of daily requirements in investments. Although the Foundation does not intend to spend from its investments other than amounts appropriated for general expenditures as part of its annual budget approval and appropriation process, amounts could be made available if necessary.

The following represents the Foundation's financial assets as of December 31, 2024.

Financial assets at year end	2024
Cash and cash equivalents	\$ 99,608
Unconditional promises to give	153,348
Investments	7,071,061
Total financial assets	7,324,017
Purpose restrictions:	
Endowment appropriation	19,157
Scholarships, education, and support	5,510,881
Perpetual restrictions:	
Permanent endowment	90,953
Less total net asset with donor restrictions	5,620,991
Financial assets available to meet general expenditures	
over the next twelve months	\$ 1,703,026

NOTE M. SUBSEQUENT EVENTS

Subsequent events have been assessed through June 5, 2025 which is the date the financial statements were issued, and has concluded there were no events or transactions occurring between year-end and this date that would require recognition or disclosure in the financial statements.



The Dressage Foundation SCHEDULES OF GRANTS AND AWARDS For the year ended December 31, 2024

GRANTS AND AWARDS

\$ 1,380
2,000
1,224
1,000
6,442
11,100
1,000
28,102
 16,893
 69,141
2,500
50,000
7,100
4,368
1,000
19,132
6,980
25,000
1,000
10,000
31,084
10,000
3,000
6,500
4,000
3,000
7,500
2,500
3,000
5,000
1,000
92,054
5,000
 14,085
 314,803
\$ 383,944

Grants and awards with negative balances were declined by Riders, Trainers, Instructors, Judges, and others. The Foundation has added the balance of the awards back to the scholarship funds of the respective accounts.